Officer and a Chief Mechanical Officer; now Majority Shareholder.

Initially Founding Owner; hired, trained, and mentored a Chief Executive

software for systems and procedures.

propel KPI dashboards and model future strategic development; wrote

Derivatives / Risk Analysis

Utilized data analytics/science to quantify and qualify data marts to

Visualization

100+ and equipment levels from 7 units to over 40+.

Statistical Modeling /

Ignited revenue growth; drove employee levels from 9 team members to

Data Team Development

management (CRM), marketing, and collaborative relationship building.

Warehousing

accounting, logistics, procurement, inventory, customer relationship

Master Data Management /

program/product/project development, fiscal planning/budgeting,

Data Integration (CRM / ERP)

technical staff, and account managers; strategic planning,

Machine Learning

generator company from the ground up; recruited investors, engineers,

Digital Transformation

Spearheaded the start-up inception of a highly successful power

Management

Project / Program / Product

Rental Mall Private Limited

Trend Analysis

2007

-

Founder / Chairman

Present

Leveraging Analytics

Development

PROFESSIONAL HISTORY

Agile Innovation /

Visualization

Business Intelligence / Data

- Excerpt from a recent appraisal

Governance

Data Straegy / Data

created massive stakeholder value.'

Data Analytics / Data Mining

understanding of the current state and envision a transformed, optimized future state has

and transformational analysts I have ever met. Muhammad’s ability to acquire a deep

ranks among the top percentile I have ever encountered, and is one of the most strategic

acumen, ethical practices, integrity, and a masterful discipline proficiency. His work ethic

SKILLS

'Muhammad is an exceptionally strong executive analyst, with highly developed business

WITH PASSION, AND THE DRIVE FOR PERFECTION...'

Fredonia

'AN EXCEPTIONAL DATA SCIENCE ANALYST AND LEADER

Computer Science, SUNY

Bachelor of Science in

Mathematics, SUNY Fredonia

Bachelor of Science Applied

Team Mentor / Trusted Business Partner

College

Financial Services / Operations Collaborator

Administration, Boston

Master of Business

Digital & Strategic Disruptor / Agile Innovation Thought Leader

Boston College

Master of Science in Finance,

Transformational Data Science Analyst / Change Agent

2024)

Science, Harvard (Expected

different functional groups to drive transformational change and data-driven culture.

Master of Arts in Data

A strategic thinker with proven business acumen who builds meaningful relationships with

compliance, governance, and change management.

operations, risk management, SQL, project management, process improvement, inventory, ,

EDUCATION

advanced analytics, sales, CRM, accounting, agile business development, strategic planning,

financial analysis, organizational transformation, leadership, data governance, data strategy,

Experienced strategist in predictive data science/analytics, machine learning, deep learning,

ali-faraz-55751337

linkedin.com/in/muhammad-

for sustainable growth in multi-million dollar organizations.

A senior executive leader focused on scalable and pragmatic digital analytical transformation

mua964@g.harvard.edu

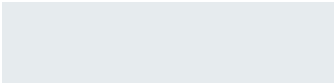
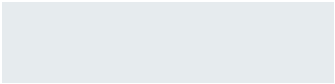
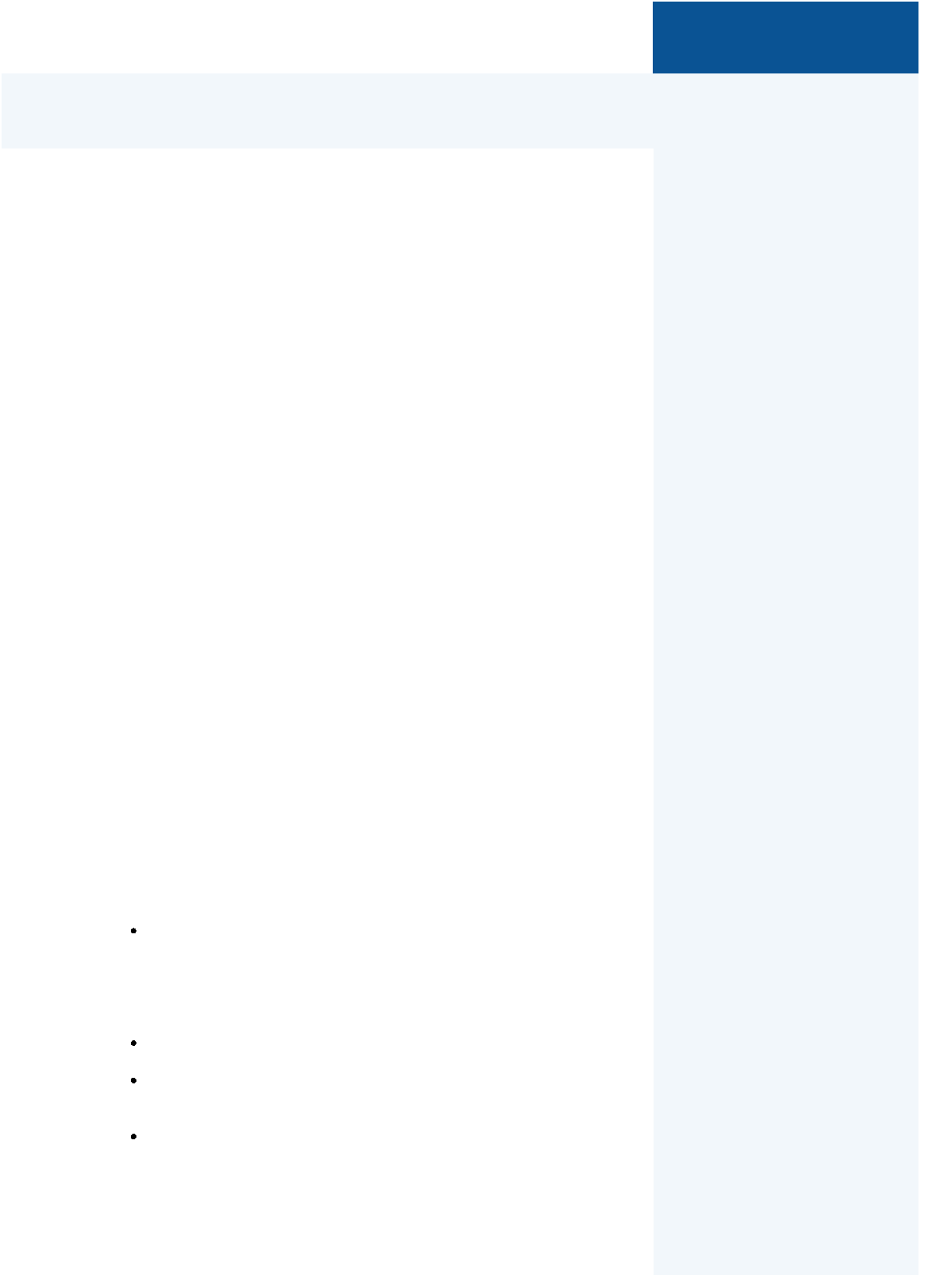
EXECUTIVE SUMMARY

716-410-5553

Walpole, MA

Data Engineer / Scientist / Analytics

Muhammad Ali Faraz



Urdu

Punjabi

Hindi

English

LANGUAGES

Office/Teams, Google/Adobe Creative Suite, WebEx Event Center / Zoom.

Statistics, Search Optimization, AI, Reinforcement Learning, Enterprise Software, Microsoft

TensorFlow, Natural Language Processing, OOP, Java, Statistics, Building Predictive Models,

PowerPoint, Tableau, Pandas, NumPy, SciPy, Data Modeling, Data Cleaning, CNN, OpenCV2,

Python, R, SQL, Git, Data Analysis, PostgreSQL, Machine Learning, AI, Deep Learning, Excel,

TECHNICAL

Integrity

Influence / Resilience /

stakeholders and senior management.

Problem Solving

Authored and conceptualized weekly, monthly, and quarterly reports for

Pragmatic / Creativity /

cohesion, and executed winning strategies in a challenging environment.

Emotional Intelligence / EQ

Demonstrated outstanding interpersonal communication, leveraged

Predictive Data Analytics

CRM, execution, milestone reviews, KPIs, and stakeholder reporting.

Impact

design, planning, forecasting, manpower, scheduling, implementation,

Turning Data Insight to Real

resources, workflow, quality, and contracted deliverables, including

Execution / Results

dollar projects for scope, timeline, budget, risk assessment/mitigation,

Operational Excellence

Piloted project management logistics leadership for large-scale million-

Improvement

United Electrical Engineers Private Limited

Continual Process

2005

-

2007

Project Manager

Resolution

Collaboration / Conflict

Communication /

and insurance.

Business Analysis / Strategy

Cross-functionally led in project negotiations; secured bidding, banking,

Financial Econometrics

Succeeded in cutting costs by 15% through predictive data analytics.

Replication, and Sustainability

budgeting.

Platform Strengthening,

accounts receivable, credit, monthly stakeholder KPI reporting, and fiscal

Financial / Operations

compliance, insurance, Inventory, cost accounting, accounts payable,

Setting

company sales; month-end closing, treasury, cash forecasting, bank

Collaborative Vision & Goal

all finance and accounting functions for four projects over $200,000 in

Compliance

Championed multi-unit leadership as acting CFO directly responsible for

Enterprise Governance /

United Electrical Engineers Private Limited

Relationships

2007

-

2010

Director of Finance

Strategic Mutually Beneficial

Leadership

Diversity / Inclusion

Islamabad, Marri Gas, PTET Tele-House Islamabad, Pakistan Refinery, etc.

Transformation / Planning

Key Client projects included: FFCL Headquarters, National Arts Gallery

Strategic Enterprise

budgets, and liaises with key stakeholders to ensure strategic alignment.

Requirements Analysis

predictive data analytics, training, fiscal analysis, CRM, strategic planning,

Organizational Development

shaped and supported stakeholder clients, automation development,

Logistics Management

management of a multi-million dollar company with 200+ team members;

Leadership

analytics, and data science leadership for stakeholders and executive

Cross-Functional Team

Orchestrated operations, product/project management, predictive

Analysis

United Electrical Engineers Private Limited

Fiscal Planning / Financial

2010

-

2012

Managing Director

Customer Obsession

Customer Analytics / CRM /

Mentorship

relationship building.

Training / Leadership /

relationship management (CRM), marketing, and collaborative

Business Development

planning/budgeting, logistics, procurement, inventory, customer

Inventory / Procurement

strategic planning, program/product/ project development, fiscal

global start-up consumer products business; predictive data analytics,

Pioneered all strategic sales, planning, vision, and development of a

SKILLS

Faraz Enterprises

2018

-

2019

Managing Director

